

### edp

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### Update on strategy execution

### EDPR continues to ramp-up growth and establishes a growth platform in APAC, while increasing visibility on Asset Rotation







Accelerated and selective growth

Value



Ongoing asset rotation program

Excellence



High quality teams and efficient operations

+2.5 GW added YoY, ramping up growth
13 GW installed and 2.7 GW U/C as of Sep-21

**€2.3bn of Asset rotation** already signed **Attractive multiples of €1.6m/MW** on avg.

**28% Load factor** reflecting 95% of P50 low resource and one-off ERCOT event in 1Q

Establishment of a growth platform in APAC through Sunseap acquisition

~€550m AR proceeds and €151m gains following Mayflower €30m earn-out

Adjusted Core Opex/MW -3% YoY
Technical Availability of 96.7%, slightly above YoY

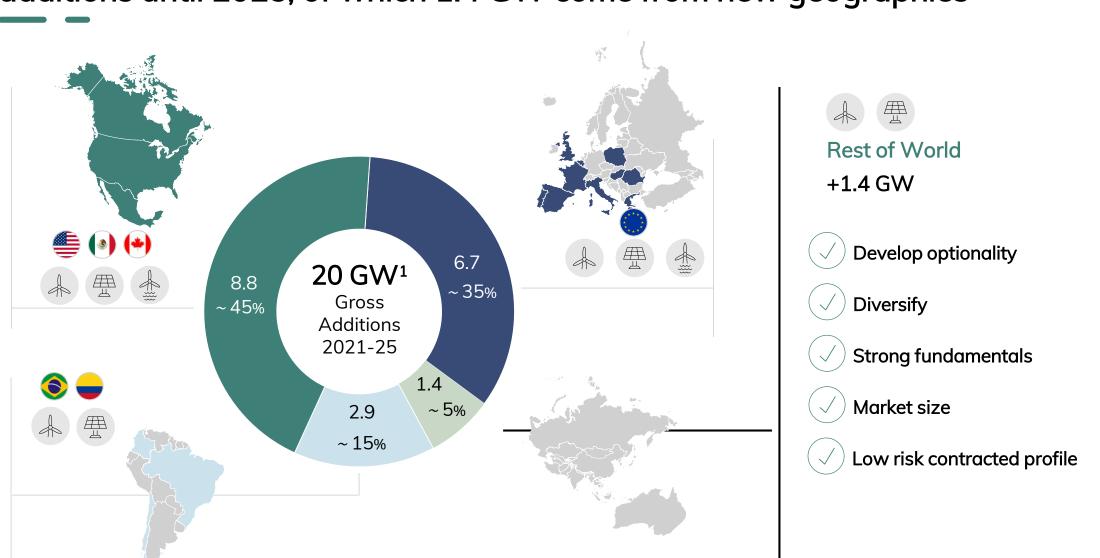
**8.1 GW secured and 4.1 GW of PPAs** in negotiation focused on key markets while expanding geo footprint

On track to deliver >€300m capital gains in 2021

**ESG execution well on track with 5/5 goals** within initiatives of Changing Tomorrow Now

# EDPR Strategic Plan 2021-25 foresees a growth acceleration with 20 GW additions until 2025, of which 1.4 GW come from new geographies

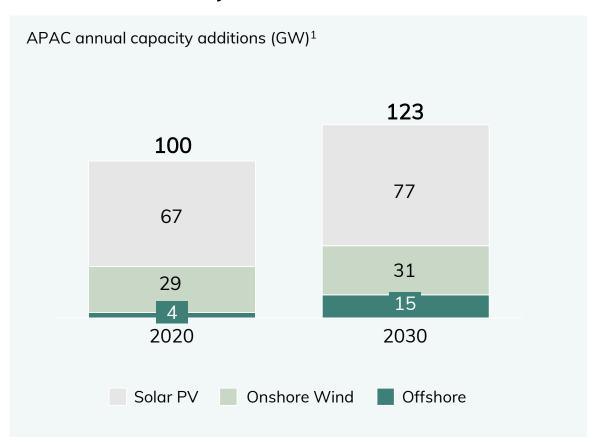




# APAC is one of the largest renewables markets globally and has strong growth expectations, specially in solar



#### APAC is a ~120 GW/yr market...



#### ...where Solar plays a key role...

APAC growth as % of	global growth	~55%
---------------------	---------------	------

Within APAC growth, Solar PV represents... ~65%

#### ...and demand for renewable energy is massive

APAC population	4.4	bn
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APAC as % of World demand >50%

Commitment to Net zero emissions<sup>2</sup> by 2050-60

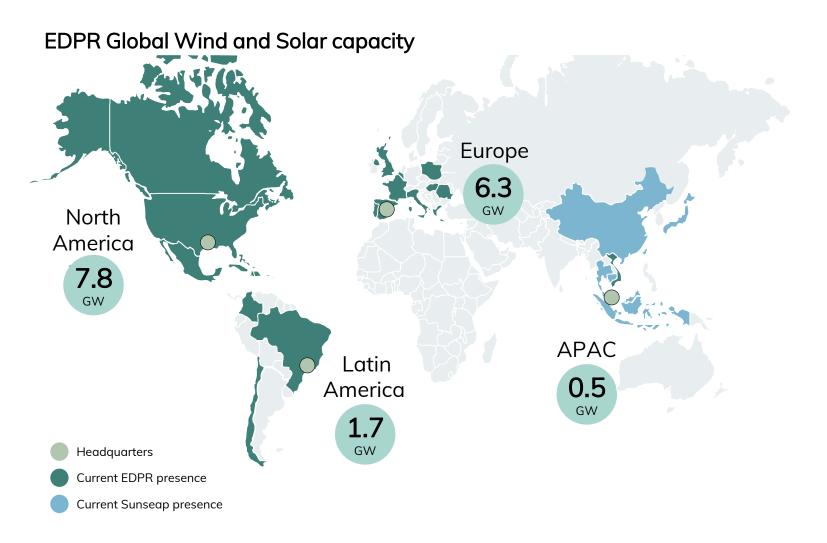
Source: IHS Markit

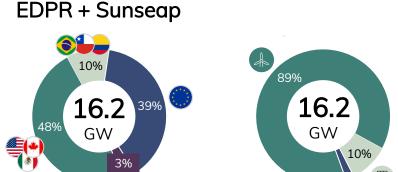
<sup>(1)</sup> Includes Wind Onshore, Offshore and Solar PV

<sup>(2)</sup> China, Japan and South Korea



#### EDPR is going global by setting up a platform in APAC

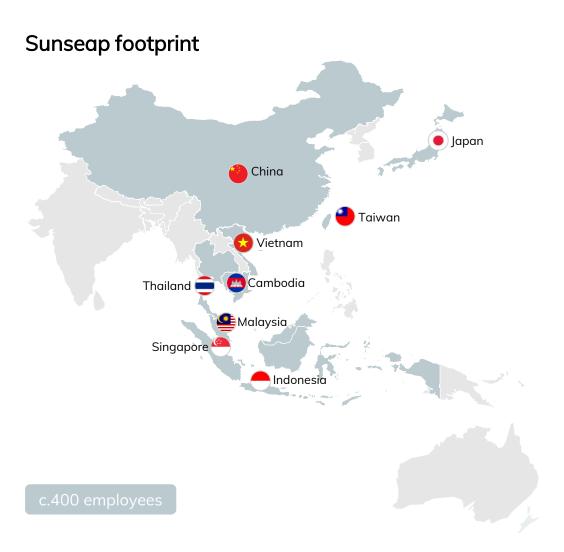




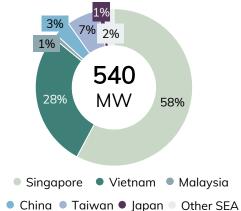
- Fully complementary to EDPR footprint, geographically and technologically
- Reinforces EDPR global leadership position, **Top #5 in all regions**
- EDPR now present in **25 markets**, representing **~75% of global growth**

### Sunseap is a solar focused platform based in Singapore with presence in 9 markets and 540 MW operating and under construction...







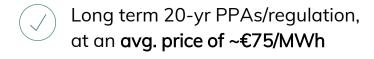


by Technology

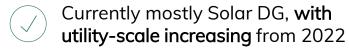
Utility









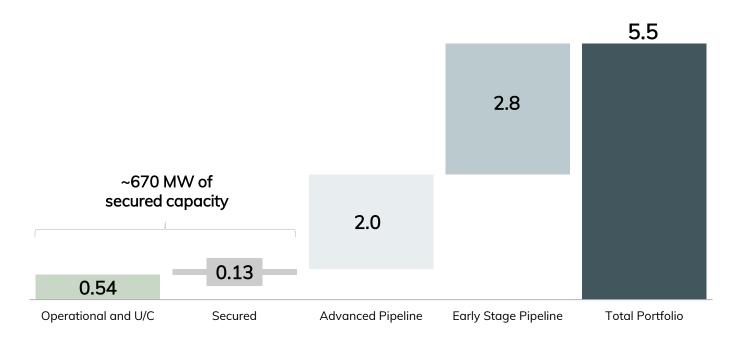


# ... together with a strong pipeline providing visibility on additional growth

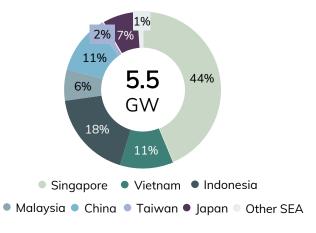




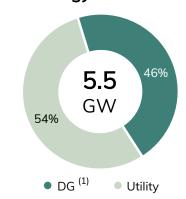
EBITDA + Equity GW



#### by Market



#### by Technology

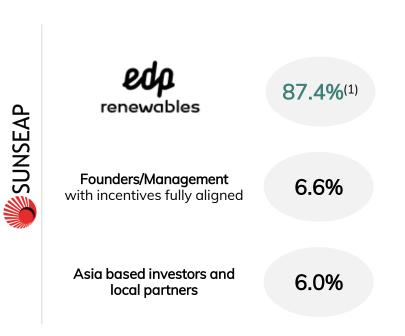


# EDPR to leverage on its capabilities to accelerate profitable growth and value creation in APAC through Sunseap

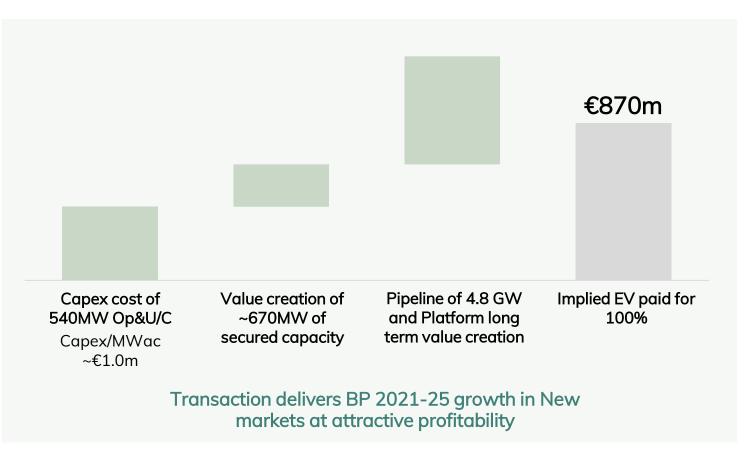


Bringing together EDPR capabilities and Sunseap business development skills in the region...

... providing a platform in APAC with significant long term growth potential and value for shareholders



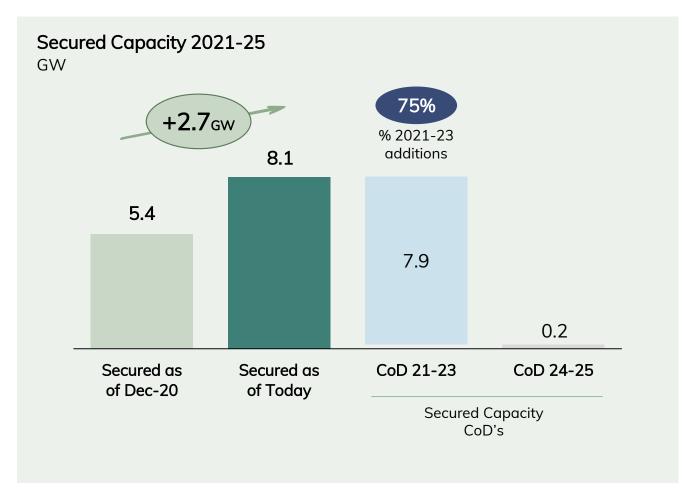
Transaction involving around 50 entities, while maintaining alignment with Founders/management



### EDPR has now 8.1 GW secured, with 75% of the 2021-23 growth target already secured at attractive returns



Accelerating growth across all platforms, with +2.7 GW secured YTD...

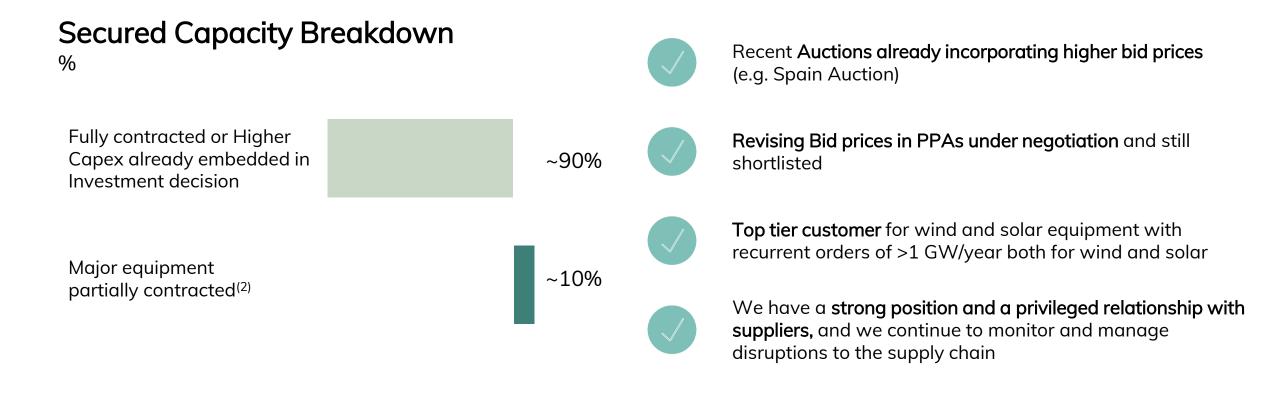


... maintaining a selective and disciplined investment approach

	Target	Actual
✓ IRR/WACC	>1.4x	~1.45x
✓ IRR to WACC spread	>200bps	~ 300bps
✓ NPV/ Capex	>25%	~35%
% NPV contracted	>60%	~60%

## We have a policy of contracting major equipment upfront at fixed price mitigating concerns on capex cost inflation

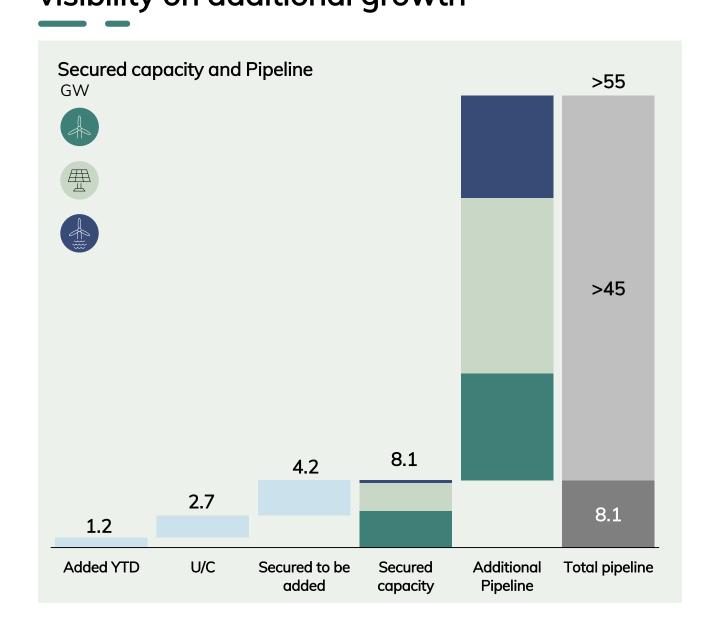




Strong returns with spread to WACC > 300 bps

# EDPR continues to ramp-up pipeline and has significant short-term visibility on additional growth





Active in the private market with ~60% of the secured capacity achieved through PPAs



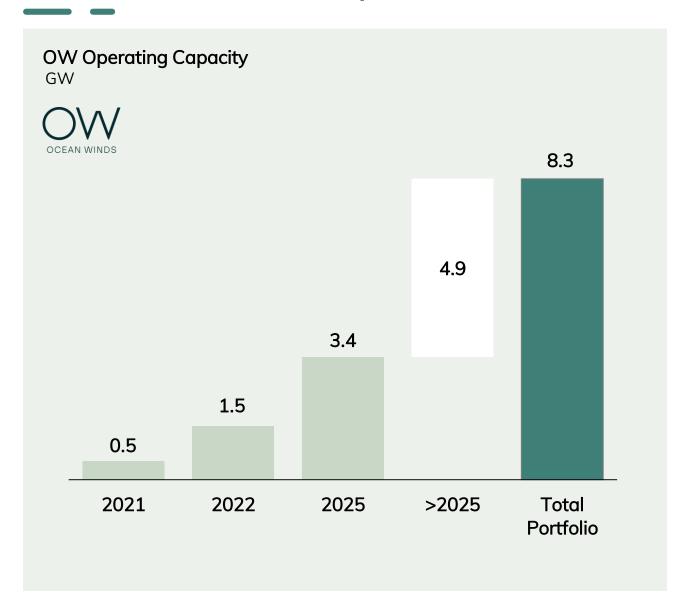
**4.1 GW of PPAs under negotiations** and shortlisted



Over 40 GW of RES expected to be auctioned until 2022 YE in EDPR markets

# Ocean Winds continues to grow with operating capacity increasing to 1.5 GW in 2022 and expected to reach 3.4 GW by 2025





#### Main updates

- Moray East finalizing construction on schedule despite Covid challenges
- Very active expanding its development in Poland, US and South Korea
- Recent Auctions participated:
  - Mayflower: bid submitted in Sep-16<sup>th</sup> on Massachusets PPA Round 3 tender (1.6 GW RfP), results expected in mid-December.
  - ScotWind: bid already submitted and waiting results in Jan-22

# Asset rotation execution has been strong with €2.3bn of proceeds secured at attractive multiples and €0.15bn<sup>(1)</sup> gains already booked



#### Strong AR execution at attractive multiples, showcasing the value of EDPR projects



- €2.3bn of proceeds, ~30% of €8bn AR target for 2021-25
- Attractive multiples with avg. €1.6m/MW (Wind @ €1.7m and Solar @ €1.25m/MW
- On track to deliver >€300m of capital gains in 2021. Upsize will depend on exact timing of regulatory approvals and closing of each transaction

# EDPR's ESG execution on track with BP 2021-25 goals, guaranteeing the best ESG standards across the whole value chain, while growing



Circular economy



2025 targets **85**%

Recovery rate for generated wastes in the whole value chain



Execution

>94%

Recovery rate for generated wastes in repowering in Spain **Biodiversity** 



100%

Facilities with high biodiversity risk with action plans defined



100%

Restoration rate of hectares impacted in repowering in Spain Communities



7€m/year

Investment in supporting local communities & extending universal Access to Energy



Fair energy transition

Keep it Local, Closer2You, Your Energy and Wind Experts People



36%

Improve diversity and inclusion by increasing female employees



37%

Female employees in new hires YTD & promoting women in STEM careers

**Suppliers** 



**75%** 

Purchasing volume in sustainable suppliers



**Critical suppliers** 

Gender diversity, decarbonization, circular economy & transparency



#### 9M21 Results

### Results mostly impacted by lower capital gains YoY, Q1 one-off ERCOT event and lower generation in US and Spain



#### 9M21 Key Figures

#### Highlights

**EBITDA €917m** -15% YoY

Net Profit **€148m** -54% YoY

Net Debt €3.32bn
-€0.1bn vs Dec-20

**TEI €1.46bn** +€0.3bn vs Dec-20

Clean generation of 21.5 TWh, up +5% YoY

Gains of €151m<sup>(1)</sup> at EBITDA (YoY -€49m) and €122m at Net profit (YoY -€59m)

Improvement of avg. cost of debt 3.4% vs 3.5% (-0.2pp YoY)

Capital increase of €1.5bn, TE proceeds of €0.6bn and AR proceeds of €0.55bn, with several AR transactions to be closed in the following months

Q1 one-off ERCOT event impact of -€35m on EBITDA and -€26m on Net profit

Below average wind resource, in particular in US and in Spain

Spain impacted by regulatory and financial hedges, given high pool prices

P&L Tax -€32m YoY, bulk is non-cash and offset by €17m US R&D Tax credit

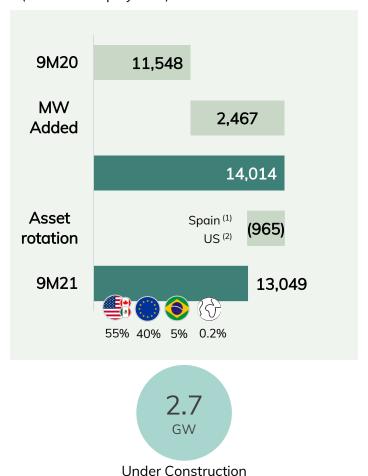
<sup>1.</sup> Gains of €151m in 9M21 include i) €104m from Jun-21 US asset rotation deal, ii) €16m contingent price review of Offshore France sell-down transactions iii) €2m price adjustment of Rosewater B&T and iiii) €30m from Mayflower earn-out

# EDPR portfolio increased to 13.0 GW, +2.5 GW added YoY Generation +5% YoY due to higher capacity despite low wind resource



#### **Installed Capacity YoY**

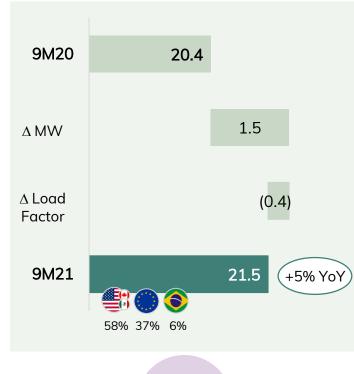
(EBITDA + Equity MW)

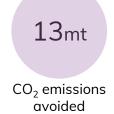


#### Net Capacity Factor 9M21



### Electricity Production YoY





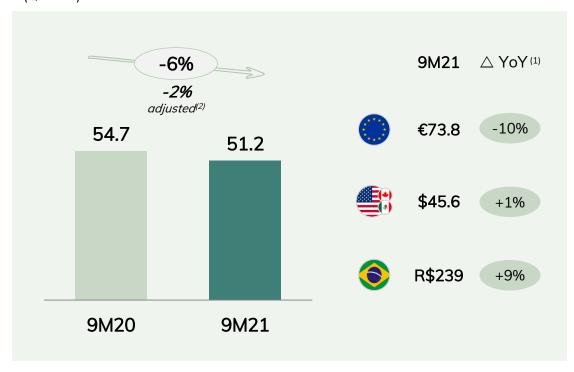
Spain: 237 MW + 11 MW

<sup>2.</sup> US: 324 MW net (80%) + 290 MW net (80%) + 102 MW B&T

# Revenues -5% YoY due to sell-downs (+2% like for like), lower avg. price of €51/MWh & unfavourable FX, partially offset by new capacity

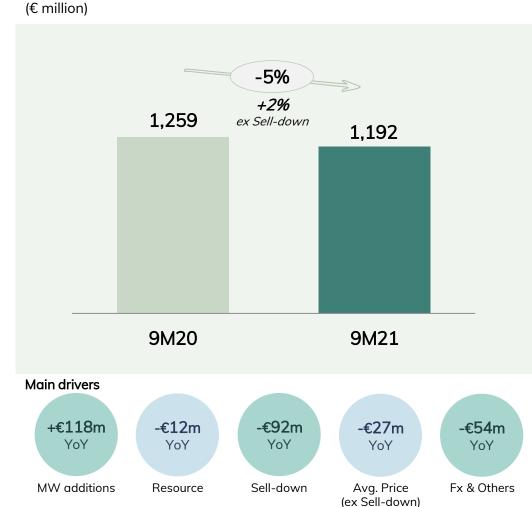


### EDPR Avg. Selling Price (€/MWh)



Increasingly competitive portfolio with new additions driving lower prices; Spain impacted by asset mix and impact of regulatory and financial hedges, given high pool prices

#### Revenues



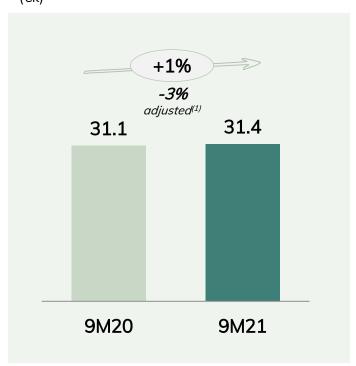
Calculated in local currency

<sup>2.</sup> Adjusted by Sell-down, forex and ERCOT event

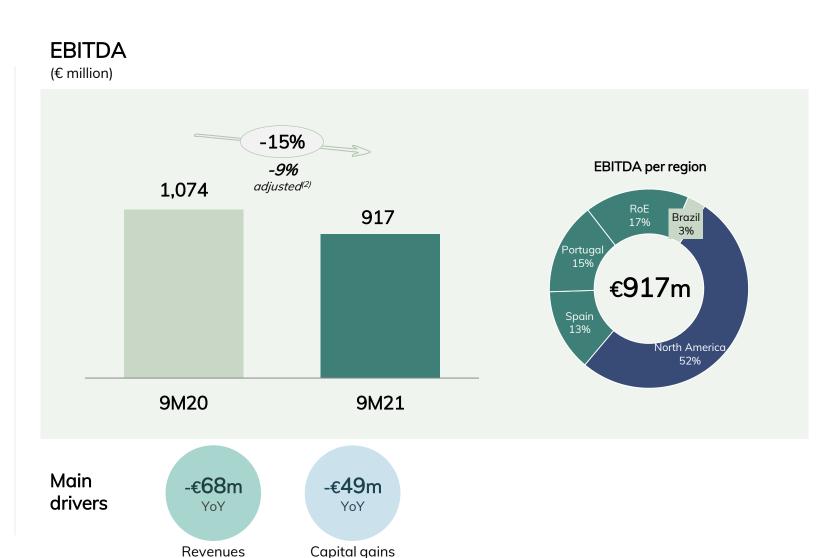
# Core Opex per avg. MW +1% YoY and Adjusted -3% YoY EBITDA of €917m due to top line & lower capital gains YoY







As a result of O&M strategy and despite upfront scale up to cope with accelerated growth



Adjusted by Sell-down, offshore costs (mainly cross-charged to projects' SPVs), service fees and one-offs

2. Adjusted by Forex and one-off items

# Net Profit totaled €148m decreasing 54% YoY, driven by top line performance and lower gains, partially offset by improved financials



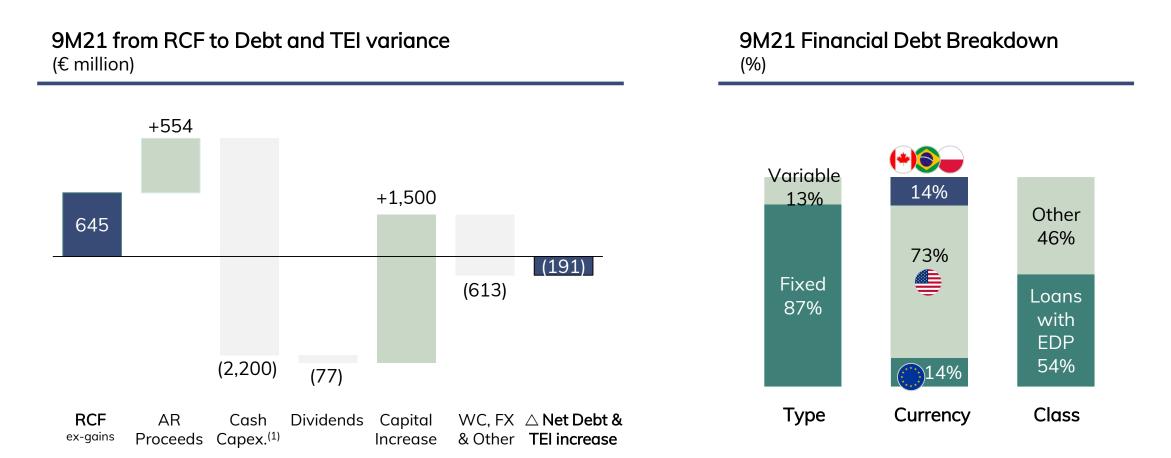
#### 9M21 EBITDA to Net Profit

(€ million)



# Net Debt and Tax Equity increases €191m, with AR proceeds and the capital increase offsetting growth acceleration





€3.32bn of Net Debt (-€0.1bn vs Dec-20) and €1.46bn of Tax Equity (+€0.3bn vs Dec-20) In Q3, EDPR successfully secured Tax Equity proceeds of €0.6bn

# ESG continues at the core of EDPR, with YoY evolution reflecting acceleration of growth





Climate Change			
1			
CO <sub>2</sub> avoided <sup>(1)</sup>	CO <sub>2</sub> emitted/avoided		
12	0.2		
$13_{mt}$	0.2%		
-1% vs 9M20	Flat vs 9M20		

Circularity <sup>(2)</sup>			
Waste	Recovery rate		
$38_{ ext{kg/GWh}}$	76%		
+11% vs 9M20	-1pp vs 9M20		

Biodiversity			
Spills & fires (3)  O  0 in 9M20	Near misses  56  51 in 9M20		



Our People			
Headcount	Women		
2,099	32%		
+23% vs 9M20	+1.5pp vs 9M20		

Health & Safety <sup>(4)</sup>			
Frequency rate (5)	Severity rate <sup>(6)</sup>		
1.7	64		
Flat vs 9M20	-3% vs 9M20		
<b>'</b>			

Communities				
A2E (7)	Social investment			
€ <b>5</b> m	€1.1m			
Flat vs 9M20	-28% vs 9M20			

<sup>1.</sup> Calculated as energy generation \* CO<sub>2</sub> eq. emission factors of each country/state within the US (which vary in accordance with the country/state's energy mix); 2. Excludes waste caused by non-recurrent events; 3. EDPR defines significant spills and fires as spills affecting water bodies/courses, protected soils or soils of interest because of its natural value, or fires affecting protected areas or species (according to local protection laws), derived from O&M activities; 4. Includes staff and contractors data; Excludes commuting and 1Q20 UK data; 5. Calculated as [# of accidents with absence/Hours worked \* 1,000,000]; 6. Adjusted rate (excl. lost days from 2020 accidents), calculated as [# of Lost workdays/Hours worked\*1,000,000]; 7. Cumulative investment.



### Closing remarks

# We continue to witness a policy environment highly supportive of the energy transition





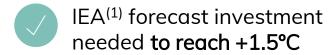




Reiterated **global commitments** in the fight
against **climate change** 



ASEAN targets 23% of primary energy from RES by 2025



Global Annual Investment in Clean Energy

\$4 Tn/Year by 2030 (vs. \$1Tn/Year in 2020)



**EC toolbox** to tackle energy prices:

Need to accelerate energy transition investments



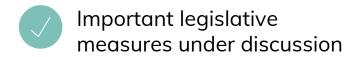




European Resilience and Recovery Funds

\$0.75 Tn

Focused around the Green Deal and the Energy Transition



\$1.20 Tn
Infrastructure
Bill

\$1.75 Tn

Build Back Better
Framework

More long-term visibility on fiscal incentives

ITC/PTC
10-year Extensions

Tax credits

\$320 Bn

#### Key takeaways

- EDPR is now really going global with platforms established in 25 markets, which exposes the company to ~75% of the worldwide growth until 2030
- We established a growth platform in APAC jointly with Sunseap, fully consistent to our portfolio and to our a low-risk long term contracted profile
- EDPR is ramping up growth with 2.5 GW added YoY and 2.7 GW under construction, progressing to the 3 GW+ plateau
- We have now 8.1 GW secured with sound returns and risk profile, with 75% of our 2021-23 growth target already secured, having 4.1 GW under negotiation
- Strong Asset rotation execution with €2.3bn at attractive multiples and €151m gains already booked, on track to deliver >€300m capital gains with upsize depending on closings until YE
- Financials impacted by lower capital gains YoY and lower generation in US and Spain, but with attractive Asset rotation deals to close in the next months
- Growth outlook continues strong and EDPR is well positioned to capture it globally, now with leading platforms in all key growth regions



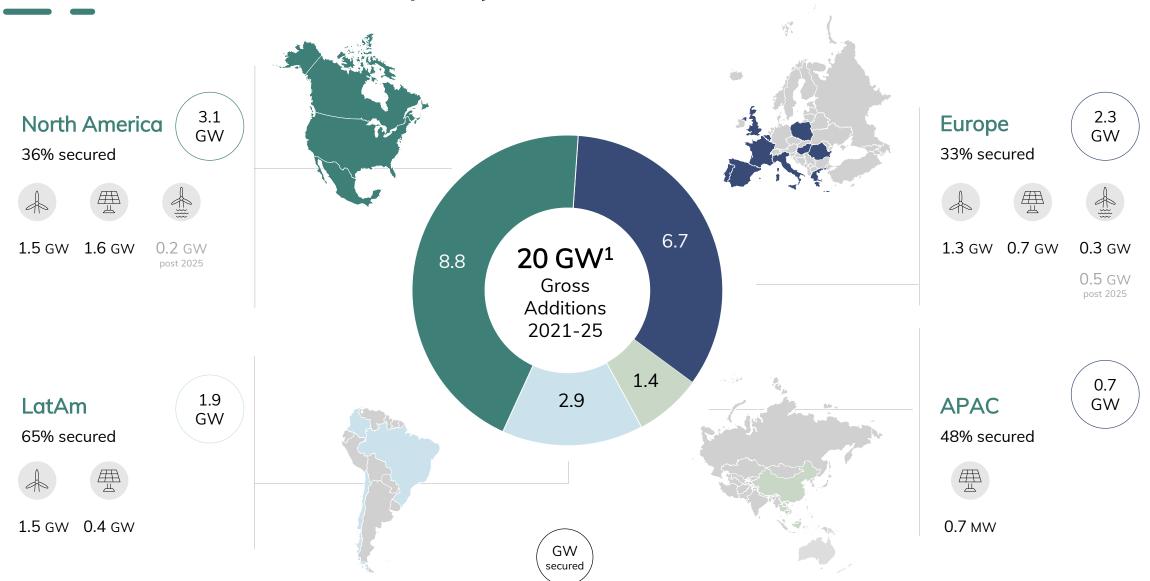


#### Annex





#### EDPR 8.1 GW of secured capacity



#### Ocean Winds continues to grow with operating capacity increasing to 1.5 GW in 2022 and expected to reach 3.4 GW by 2025



Total portfolio of up to 8.3 GW with Ocean Winds very active expanding its development in Poland, US, and South Korea, while currently participating in the MA RfP for Mayflower and in ScotWind

	Name	Country	y MW gross	COD	PPA/Tariff secured	
	Windplus	(9)	25	2020	✓	
	SeaMade		487	2021	✓	0.5 GW fully operational
	Moray East		950	2022	✓	Wind farm fully energized in Sep-21 on budget and ahead of schedule
	Moray West		882	2025		<ul> <li>Development ongoing with visibility on upcoming CfD rounds &amp; PPA market</li> </ul>
	ScotWind					• Bids submitted for of up to 9 GW, 3 GW of bottom fixed and 6 GW of floating; results in 1Q22
	EFGL		30	2023	<b>√</b>	Development ongoing with COD expected in 2023
	Le Tréport & Noirmoutier	0	992	2025	✓	Development ongoing with FID expected in 2023
	B&C-Wind		399	>2025	$\checkmark$	• 25-yr CfD for 370MW awarded in Jun-21
•	Mayflower		up to 2 GW	>2025	✓	<ul> <li>Development upsized to up to 2 GW; 804MW PPA already secured; participating in Massachusetts RfP to top up PPA, results announced until 2021YE</li> </ul>
•	KF Wind & Hanbando		up to 2.5 GW	>2025		Projects under development
	Total portfoli	o (🖰	up to 8.3 GW			

### Sunseap has an experienced team with a proven track record operating under a fully integrated business model...



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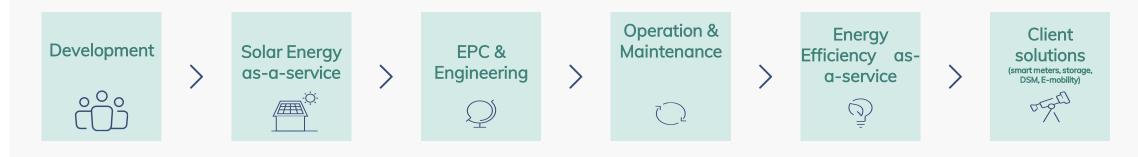


Best-in-class development team with a proven track record, innovation and technical expertise

>400<sup>(1)</sup> employees forming a dedicated team

>10yrs proven track record from development to completion with in-house EPC/O&M

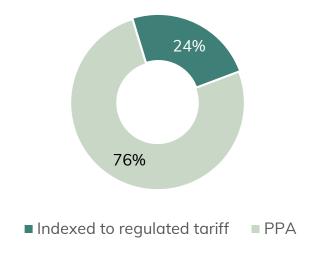
Fully-integrated business model covering entire solar capabilities as well as client solutions



### ... and its investment strategy is fully consistent with EDPR, based on low-risk long term contracted revenues with sound counterparties



#### Low risk LT contracted revenues...



- Low risk profile
- Contracted revenues with LT visibility
- Strong client relationships & track record

#### ... through PPAs and tenders with sound offtakers



- LT contracted revenues through PPAs or FiT, typically 20 years with an average price of around €75/MWh
- C&I offtakers particularly for renewable energy data centers
- Public agencies tenders for large multi-location projects (including floating solar)



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