

EDP Renováveis 9M17 Results

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Highlights of the period

9M17: performance on track to deliver FY17 target

Quality assets

97.8% availability

vs 97.7% in 9M16; benefitting from predictive maintenance and O&M strategy

30% load factor vs 29% in 9M16

99% of long-term average (P50)

Core Opex/Avg. MW -2% YoY

backed by O&M strategy and scale

Selective and profitable growth

+917 MW installed YoY

675 MW already under construction

75% of 2020 target secured

target +3.5 GW of additions in 2016-20

Reported Net Profit €165m

adj. net profit €160m (+45% YoY)

Self-funding business

€145m Net Debt & TEI decrease

\$439m of TEI funding already secured for FY2017

€248m from minority sales

strategic partnership with CTG (PT assets)

Lower cost of debt at 4.0%

€2.7bn restructured & prepaid since 1Q16

97% of Revenues fixed for 2017¹

€60.6/MWh avg. selling price, +1% YoY

€991m EBITDA (+17% YoY)

EU: 54%; NA: 44%; BR: 3%

€717m RCF² (+41% YoY; +25% adj.)

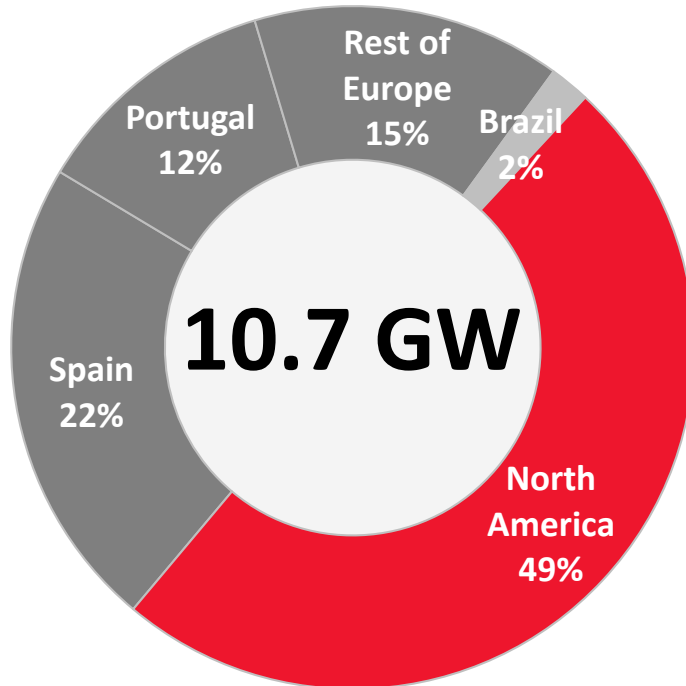
from young assets exposed mostly to PPA/FiT








9M17 Results

EDPR has reached a global portfolio of 10.7 GW of first-class assets with 7.2 average years old

Installed Capacity¹ (EBITDA MW + Equity Consolidated)



Average Installed Capacity increased +8% YoY

	YoY Additions	Under Construction
	+627 MW	+303 MW
	+90 MW	+109 MW
	+200 MW	-
	-	+263 MW
	+917 MW	+675 MW

917 MW added YoY and 675 MW already under construction
YTD where added 245 MW, of which 220 MW are related to new capacity and 25 MW to equity acquisition

(1) Incl. equity consolidated: 152 MW in SP & 179 MW in the US

9M17 load factor +3% YoY due to new YoY additions in North America and Brazil

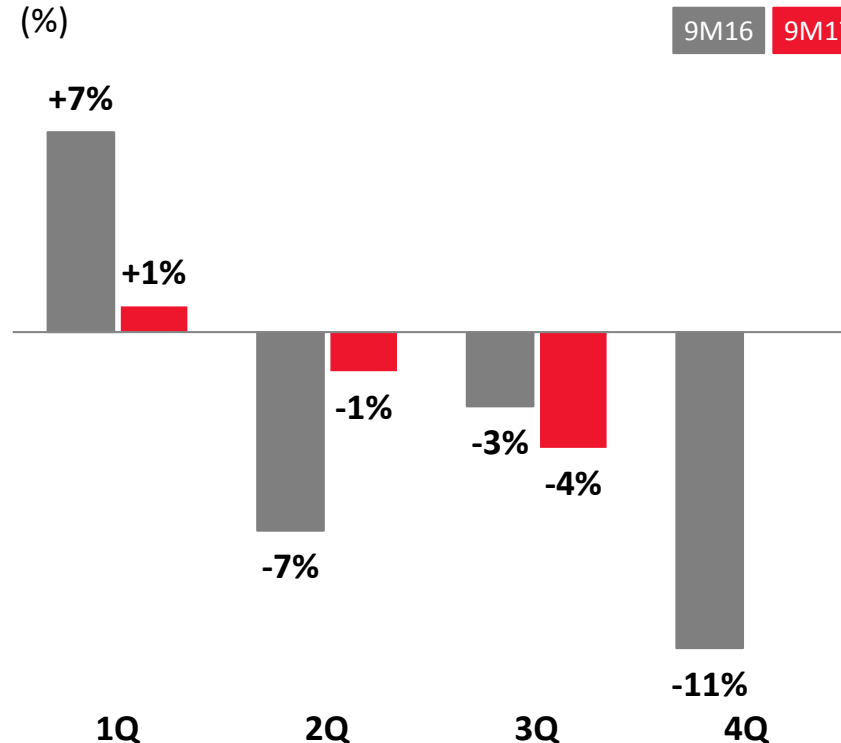


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Load Factor and Technical Availability

	9M17	Δ% YoY	9M17 vs. Average (P50)
	26%	-0.5pp	100%
	34%	+1.2pp	97%
	42%	+12.0pp	106%
	30%	+0.7pp	99%
EDPR Availability ¹	97.7%	+0.1pp	

EDPR Quarterly Load Factor vs. long-term average (%)

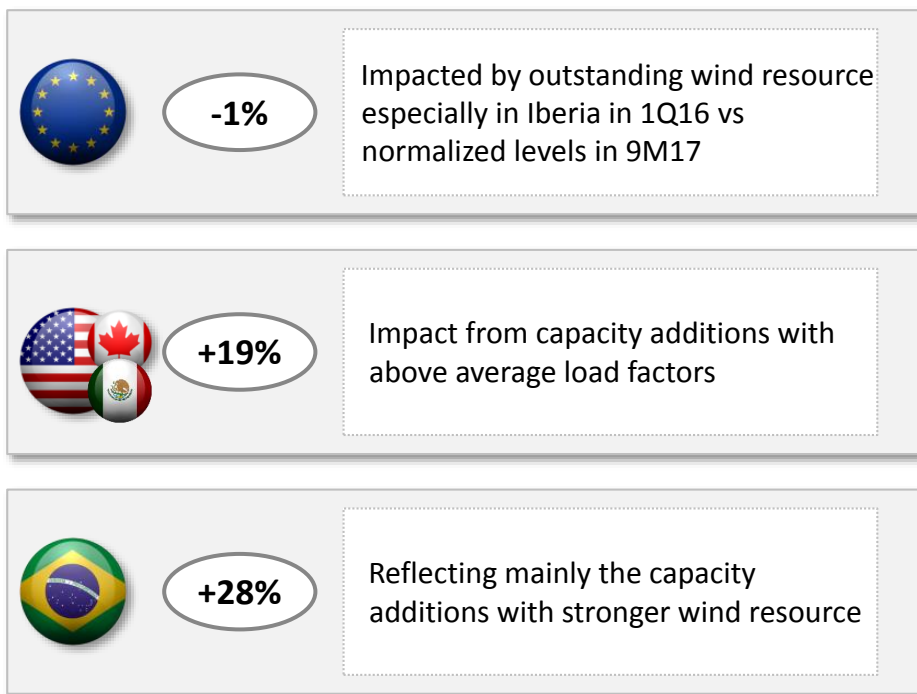


Load factor at 30% (vs 29% in the 9M16) reflecting 99% of P50 wind resource along with capacity additions with higher load factors

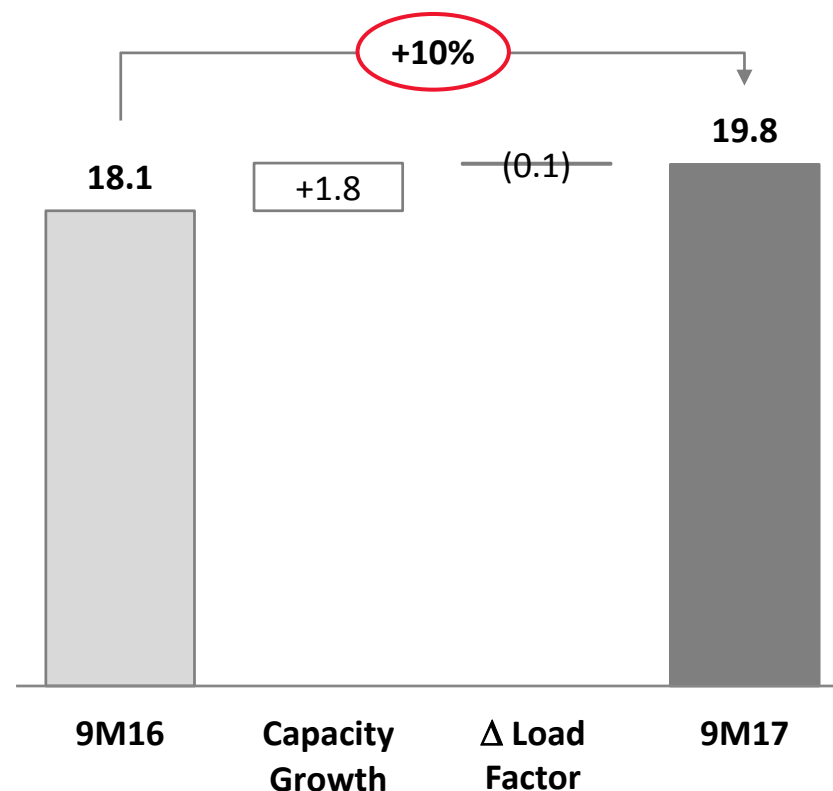
(1) Technical Energy Availability (TEA)

+10% growth in electricity output, supported by capacity additions with superior load factor

TWh
Δ% YoY



Electricity Production (TWh)



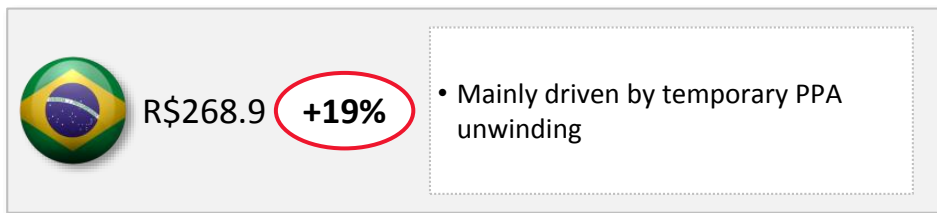
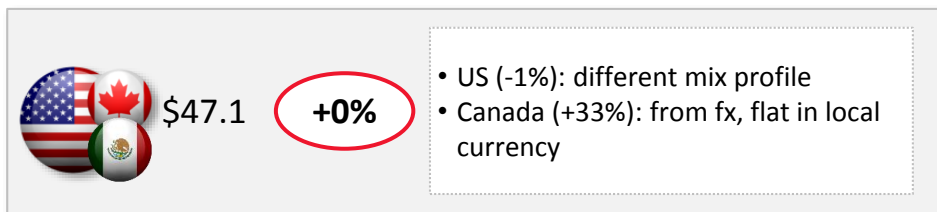
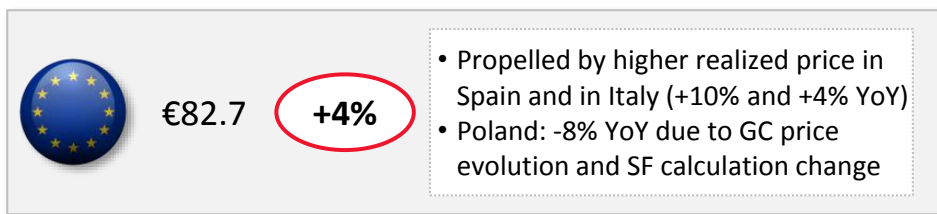
EDPR produced 19.8 TWh of clean electricity (+10% YoY), avoiding 16 mt of CO2 emissions
Geographical output breakdown 9M17: 54% in North America, 43% in Europe and 3% in Brazil

Average selling price at €60.6/MWh

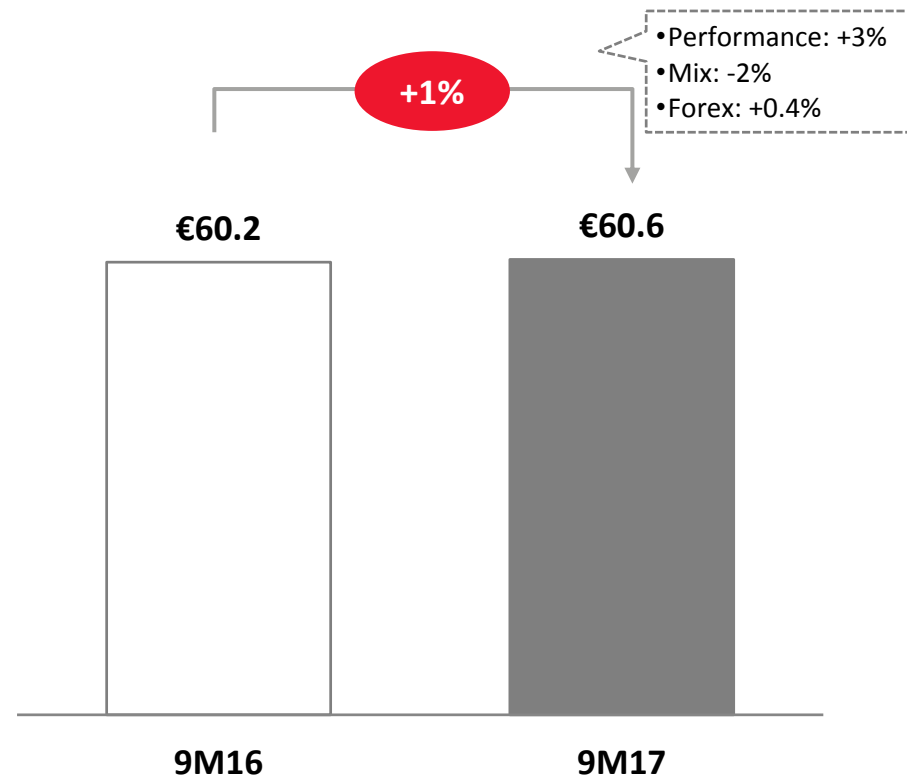


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9M17 $\Delta\%$ YoY¹



EDPR Price Evolution (€/MWh)



Average selling price totalled €60.6/MWh (+1% YoY), reflecting a higher selling price in Europe (+4% YoY) and Brazil (+19% YoY) along with a stable price in North America

(1) Evolution calculated in local currency

Revenues increase +11% YoY supported by additional MW, higher price and better load factor

Main drivers for Revenues performance

Quality assets: +8% Avg. MW YoY

High availability: 97.8%
Capacity additions: +€104m YoY

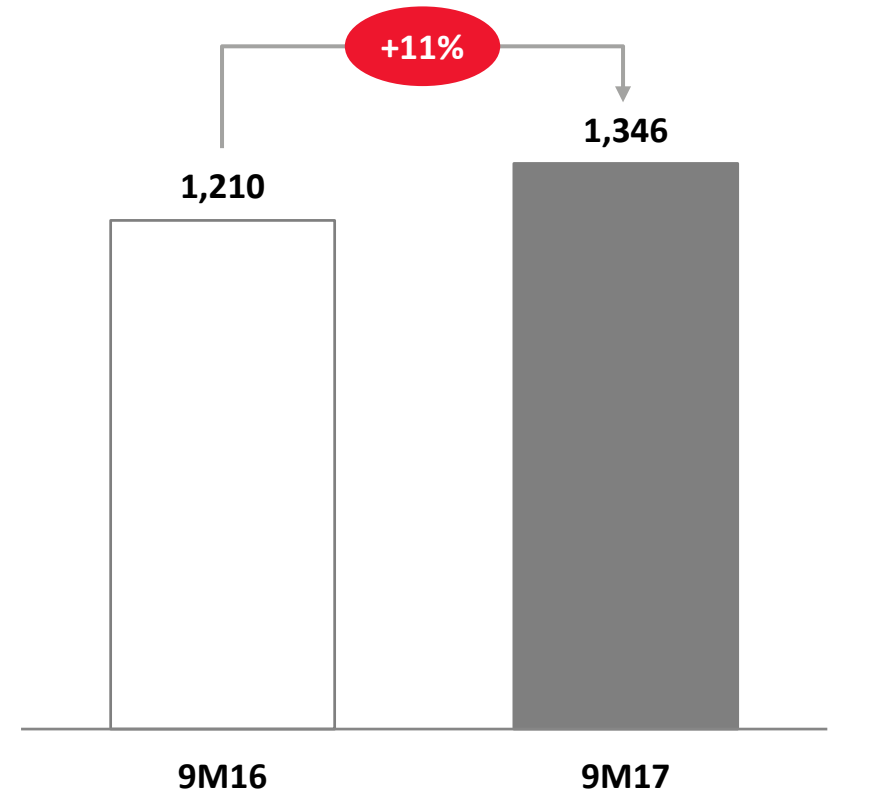
Higher output: +10% YoY

Higher load factor (30% vs 29% 9M16)
with new MW (+917 MW)

Stable average selling price: €60.6/MWh

Higher prices (+€31m YoY)
Positive forex translation (+€5m YoY)

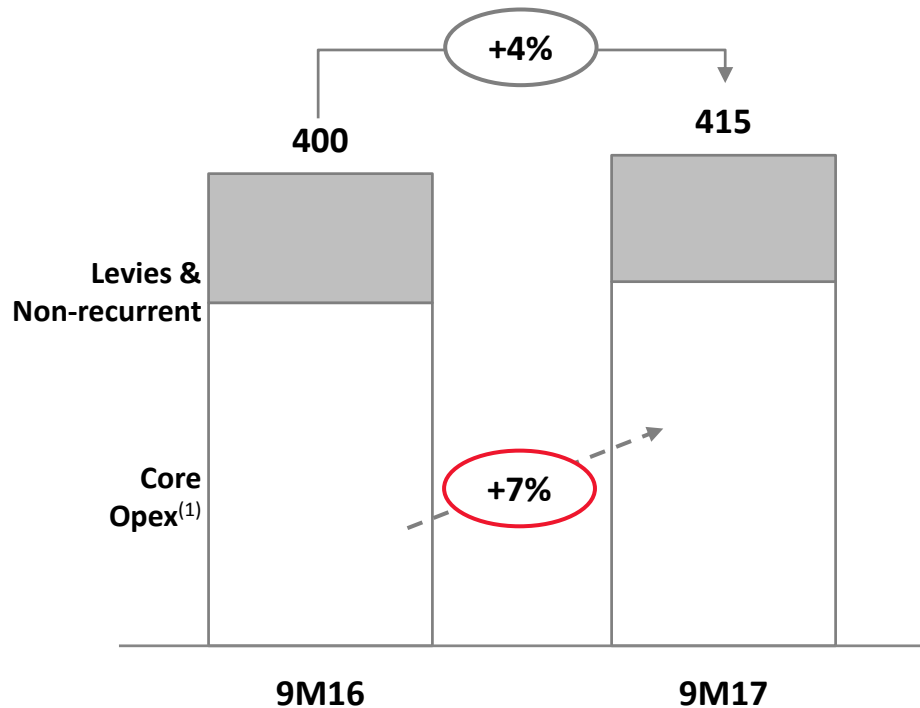
Revenues (€ million)



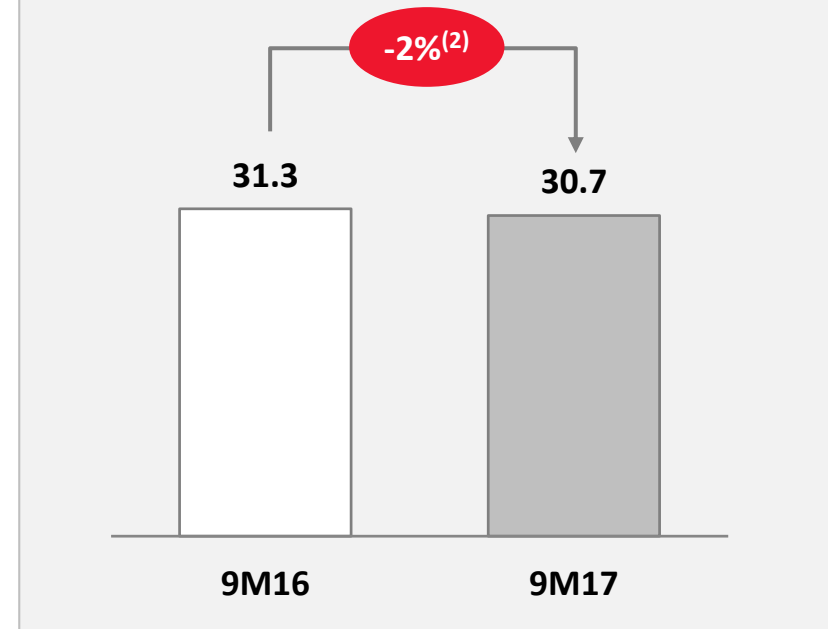
Revenues increased 11% YoY to €1,346m (+€135m YoY), mainly due to new MW in operation (+€104m YoY), higher average selling price (+€31m YoY) and fx (+€5m YoY) along with positive impact from load factor

Core OPEX per Avg. MW down 2% YoY on the back of EDPR O&M strategy and cost control

Opex (excludes Other Operating Income) (€ million)



Core Opex/Avg. MW (€k) (Supplies & Services and Personnel Costs)

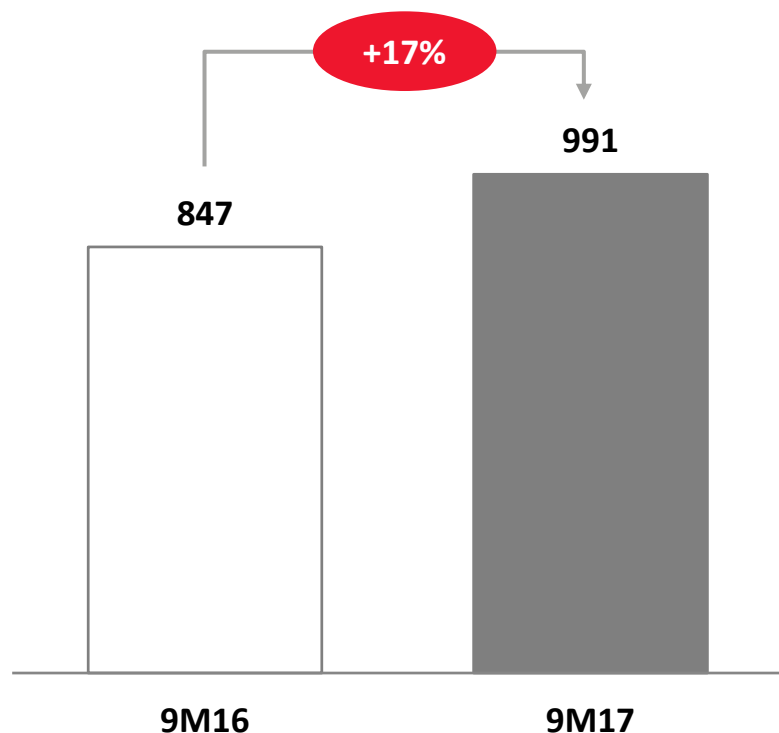


Core Opex increasing YoY on the back of higher installed capacity
Core Opex per average MW decreased 2% YoY, reflecting costs control and O&M initiatives

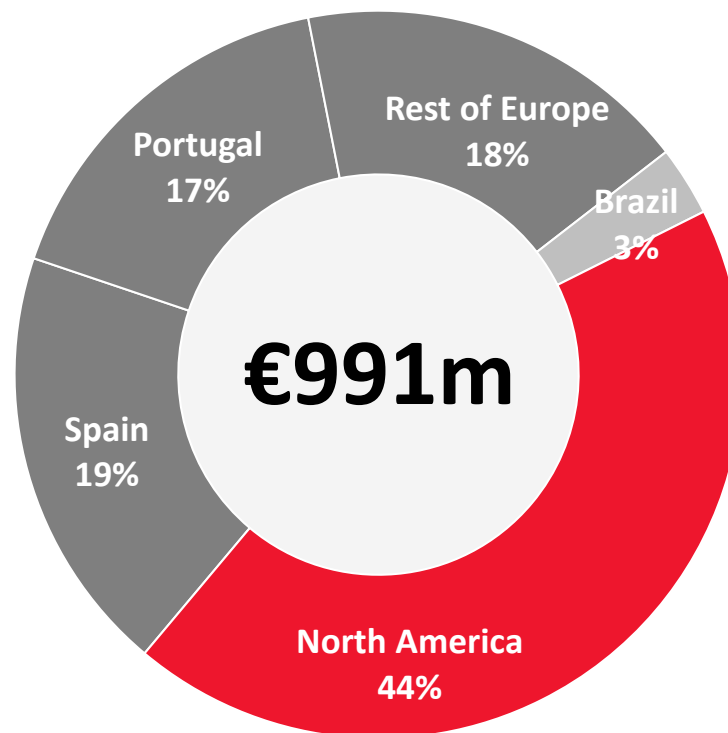
(1) Includes Supplies and Services and Personnel Costs (2) in line with Core Opex/ Avg. MW ex-forex (-2%)

Delivering EBITDA of €991m increasing 17% YoY: Top line growth + higher efficiency

EBITDA
(€ million)



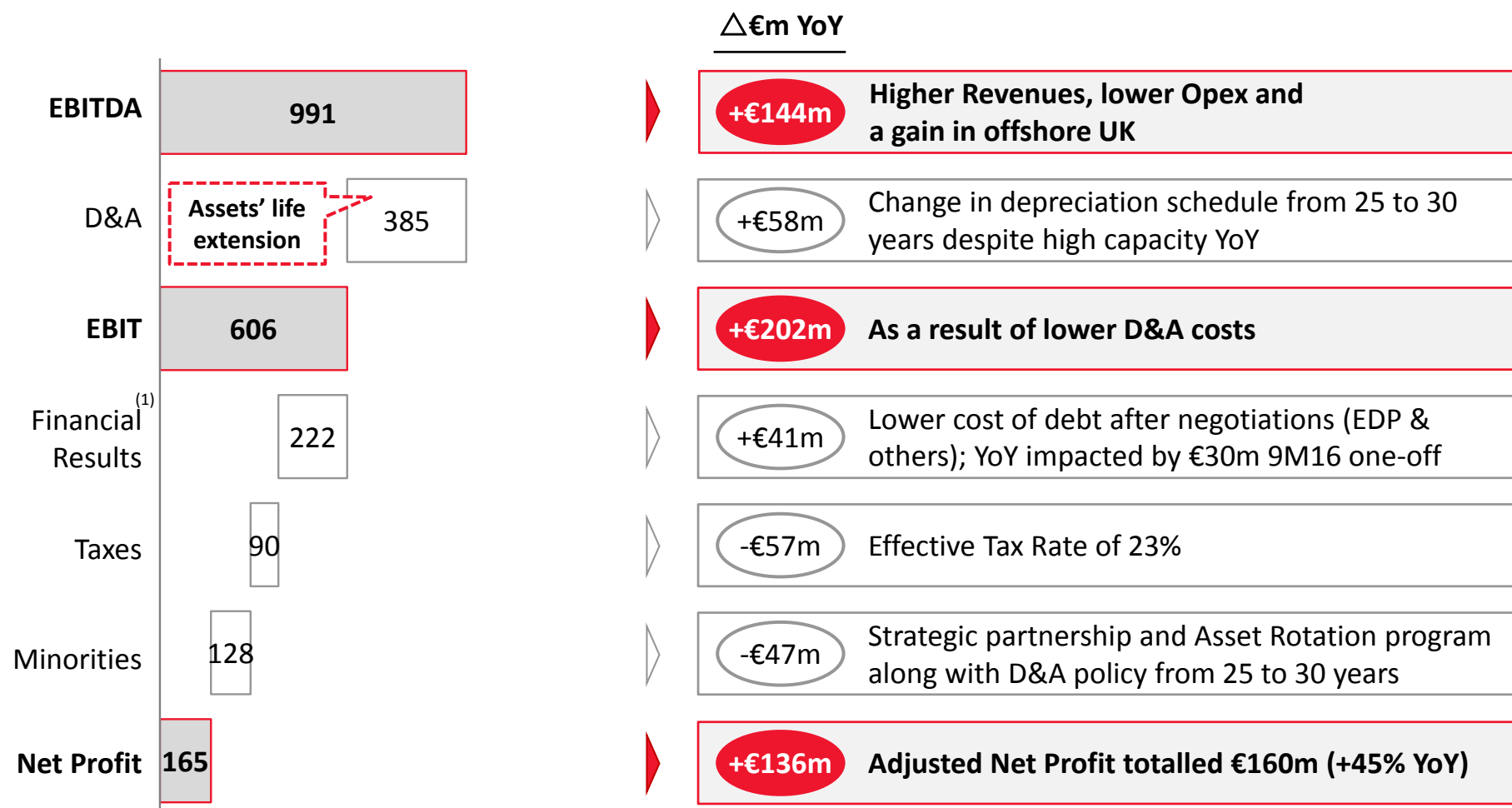
EBITDA per Region⁽¹⁾
(%)



As part of its sale-down strategy in the offshore business EDPR sold a 23% stake in the UK offshore Moray East project in Q3, subsequent to which booked a gain of €29m at EBITDA level

Net profit in the period totalled €165m (+€136m YoY)

9M17 EBITDA to Net Profit (€ million)



(1) Includes Share of profit of associates

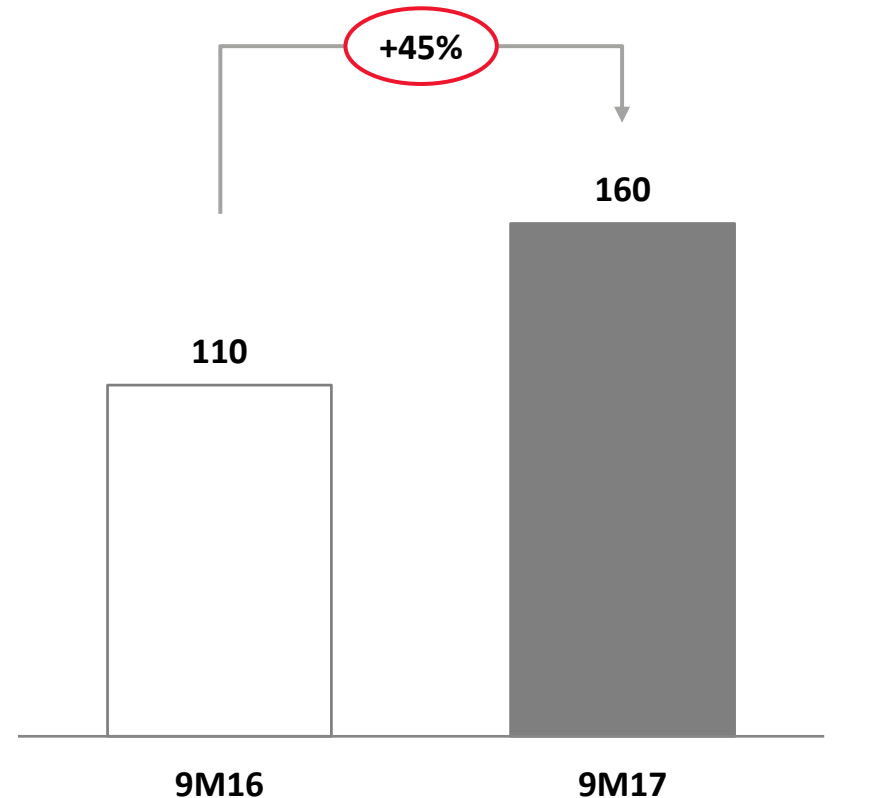
Net profit totalled €165m, while Adjusted Net profit reached €160m (+45% YoY)



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(€ million)	9M16	9M17	
Reported Net Profit	29	165	+468%
Project finance renegotiation	+20.5	-	
Adj. from 25 to 30 years	+47.4	-	
Write-offs & Impairments	+10.4	+6.4	
Forex losses (gains) & Forex derivatives	(3.3)	+2.4	
Provisions & other Adjust.	6.2	(14.4)	
Adjusted Net Profit	110	160	+45%

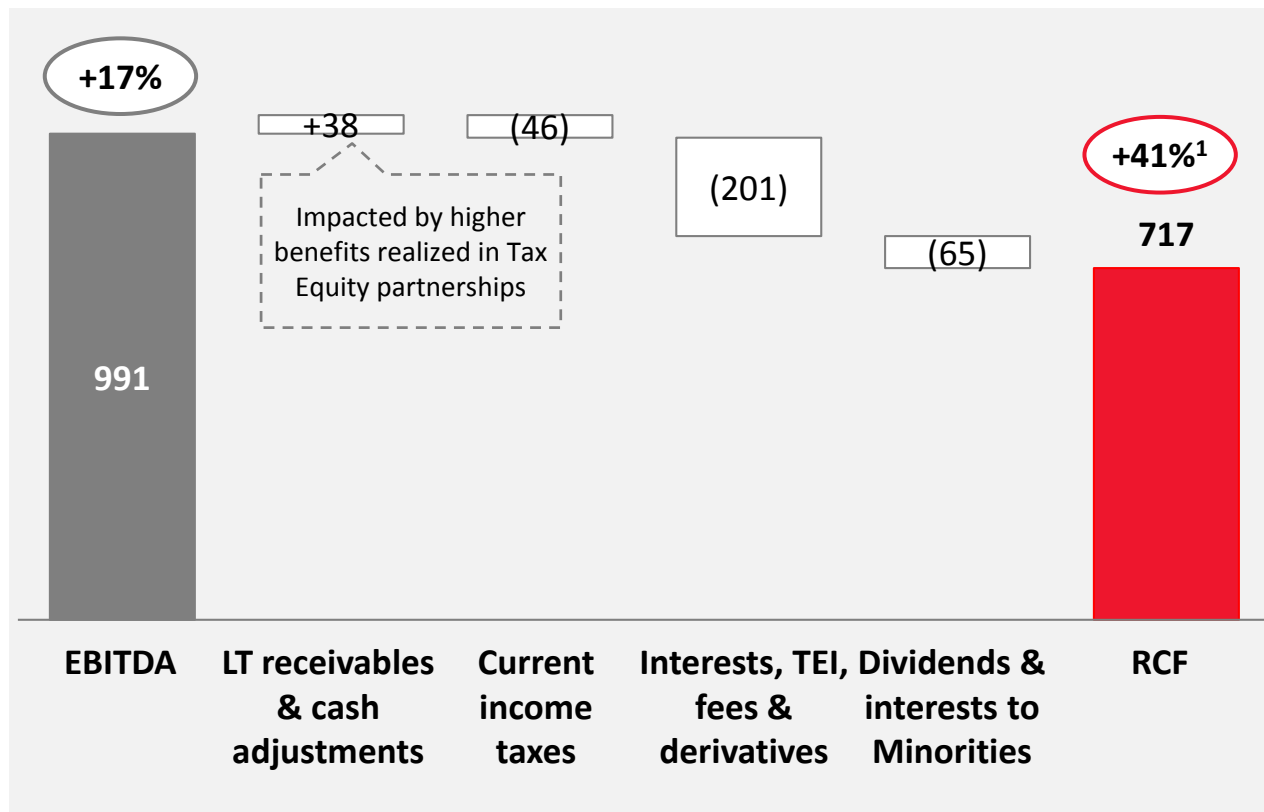
Adjusted Net Profit (€ million)



Net Profit totalled €165m and Adjusted Net Profit €160m (+45% YoY; 9M16 adjusted at €110m) if adjusted for non-recurring events (one-offs: 9M16 -€81m; 9M17 +€6m)

Sound Cash Flow generation with RCF increasing to €717m (+25% YoY on a recurrent basis)

9M17: Retained Cash Flow (RCF) (€ million)



Quality assets delivering cash-flow generation mostly from PPA and Feed-in Tariffs

Lower interests costs from €2.7bn restructured/prepaid since 1Q16 with cost of debt at 4.0% (vs 4.4% in Sep-16)

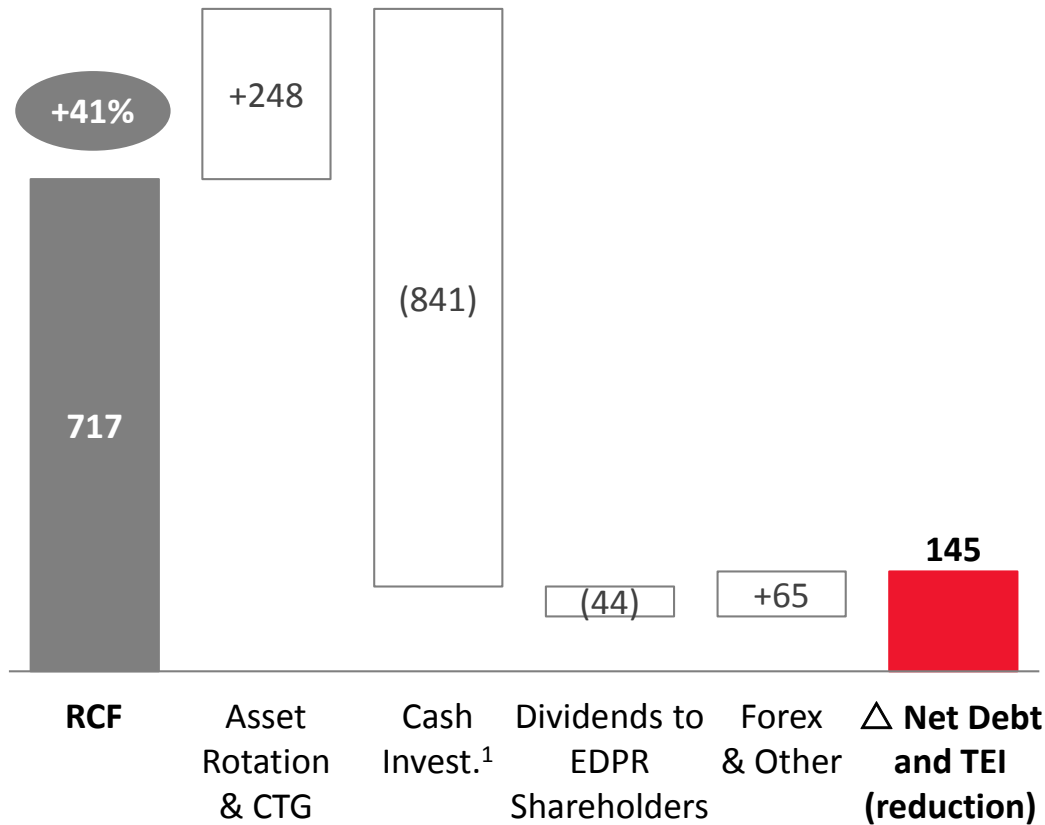
RCF of €717m (+41% YoY) propelled by a non-recurrent event (+€80m; 9M17); RCF +25% YoY if adjusted by such event

RCF YoY increase on the back of operational and financial performance enhancing EDPR growth

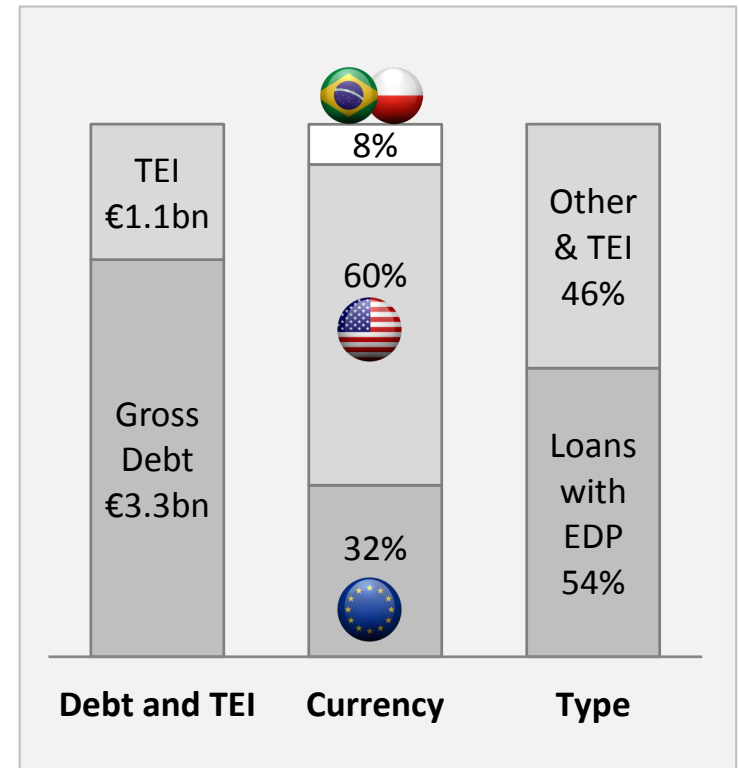
(1) RCF +25% YoY increase if adjusted by a non-recurrent event in the 9M17; RCF is net cash-flow generated by operations and available to re-invest, distribute and pay debt principal

Net Debt and Tax Equity decreased by €145m, with assets' cash generation, CTG sale and investments

9M17 from RCF to Debt and TEI variance
(€ million)



9M17 Debt and TEI Breakdown (%)



(1) Cash investments include Capex, Net financial investments and Changes in working capital related with PPE suppliers and Government Grants



Conclusions



Solid capacity growth (+917 MW YoY) together with positive evolution of load factor: +10% YoY output growth



Slightly higher selling prices at €60.6/MWh above the expected evolution for the year



O&M initiatives and cost control continue to drive higher efficiency, with Core Opex/MW -2% YoY



Robust 2017 performance with adjusted Net Profit increasing +45% YoY and a recurrent RCF +25% YoY



BP16-20 execution on track & new offshore platform to support additional growth opportunities



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