

# edp renováveis

# First Half 2019

Results Presentation

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# HIGHLIGHTS OF THE PERIOD

# EDPR operational performance on track to deliver solid growth, along with the execution of Sell-down strategy

**Quality** assets

33% load factor (-1pp YoY)

96% of LT avg. (vs 99% in 1H18) with 2Q19 @ 99% Availability @ 97.1% vs 1H18 @ 97.0%

Revenues at €1,005m (+9% YoY; +€82m)

MWs (+€71m), Price (+€29m), NCF (-€28m), 10-yr PTCs (-€22m), FX (+€27m)

Adj. Core Opex/ avg. MW -2% YoY<sup>(1)</sup>

given O&M strategy execution and cost-control

93% of Revenues fixed for 2019<sup>(2)</sup>

€56/MWh avg. price (+5% YoY)

Selective and profitable growth

+880 MW built YoY

+720 MW added YoY
1,323 MW already under construction

~7.0 GW cumulative build-out

target for 2019-22 (46% secured)

€961m EBITDA (+40% YoY)

including €219m from 491 net MW Sell-down gain (+35% YoY ex-IFRS16)

Net Profit €343m (vs €139m in 1H18)

on top-line performance and Sell-down execution

Self-funding business

€0.8bn of Sell-down YTD

of assets in EU (491 net MW) and expected to be concluded in 3Q19

€576m Net Debt & TEI increase

from growth & investments, keeping solid balance sheet

**Optimizing Cost of Debt and TEI Costs** 

Debt: 3.8% Jun-19 (-0.2pp YoY; on different mix); Avg TEI: 6.8% (+0.1pp; latest deals at 10-yrs min vs mix)

Operating Cash Flow<sup>(2)</sup> at €645m

+11% YoY from top line performance

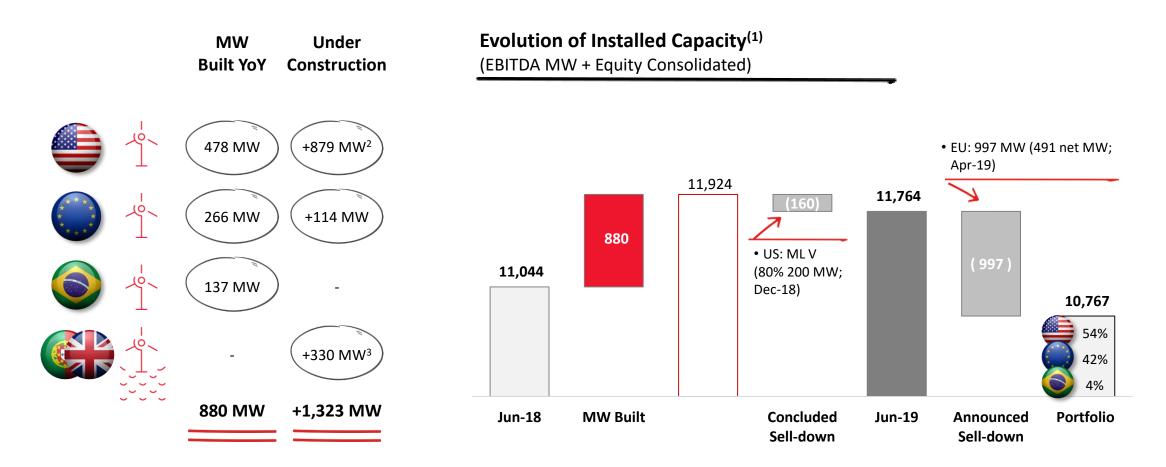


<sup>1)</sup> Core Opex per average MW adjusted by IFRS16, offshore costs (mainly cross-charged to projects' SPVs) and FX

<sup>(2)</sup> at Jun-2019

# 1H19 RESULTS

### EDPR built 880 MW YoY reaching 10.8 GW after announced Sell-down transactions



880 MW built YoY of which 160 MW sold (80% stake on 200 MW wind farm)
720 MW added YoY and 1,323 MW already under construction (including stake in UK offshore)

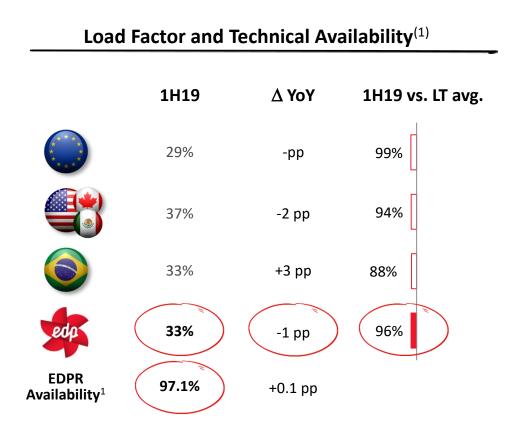


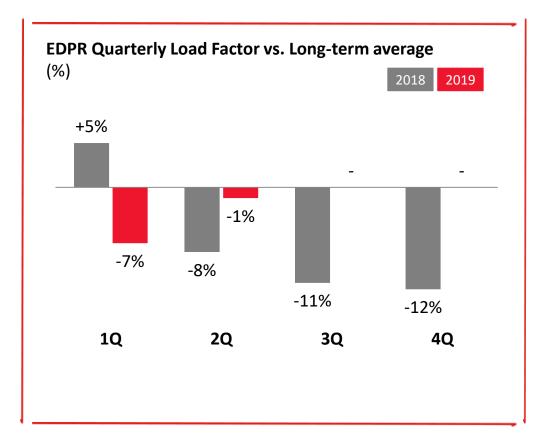
<sup>(1)</sup> Incl. equity consolidated: 152 MW in Spain & 219 MW in the US;

<sup>(2)</sup> Includes Prairie Queen (199 MW) and Nation Rise (100 MW), on which an 80% stake was sold in Dec-18 (keeping the responsibility to build the project);

<sup>(3)</sup> Includes 316 MW of EDPR stake in UK Moray and 14 MW from Windplus floating in Portugal

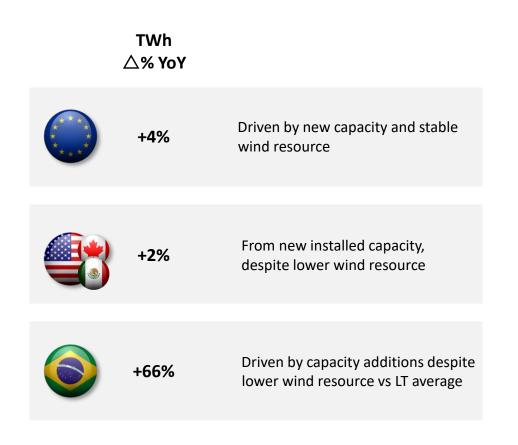
Despite 2Q19 in line with LT average, EDPR reached 33% load factor in the 1H19, reflecting 1Q19 lower wind resource...

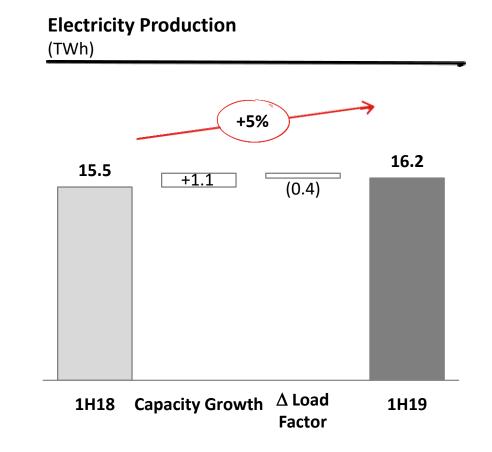




...and representing 96% of long term average vs 99% in the 1H18

### Electricity output higher 5% YoY, benefiting from capacity additions over the period

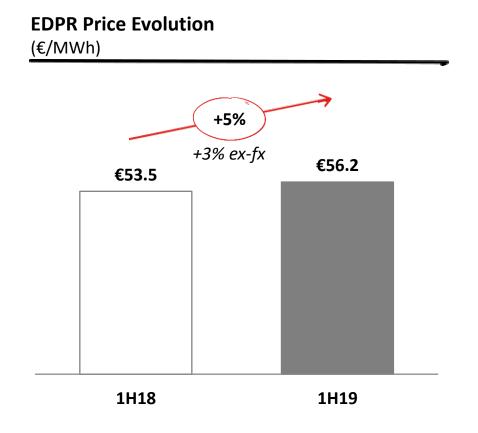




EDPR produced 16.2 TWh of clean electricity (+5% YoY), avoiding 11 mt of CO<sub>2</sub> emissions Geographical output breakdown: 55% in North America, 41% in Europe and 4% in Brazil

# Avg. price at €56/MWh (+5% YoY) mainly driven by Eastern Europe price recovery, higher prices in Spain and US, along with favorable FX translation





Average selling price totalled €56/MWh (+5% YoY), on the back of positive price performance and FX

Revenues +9% YoY given higher capacity (+8%), higher avg. price (+3%), along with favorable FX (+3%), partially offset by lower NCF (-3%) and PTCs expiration (-2%)

#### Main drivers for Revenues performance

**Higher output: +5% YoY; +€43m** (NCF: -€28m; MW: +€71m)

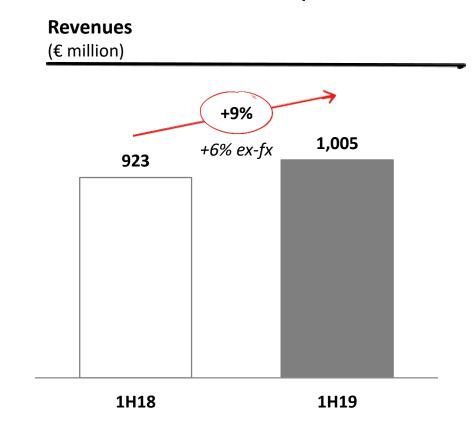
from lower load factor (33%; 96% LT avg.) despite higher availability YoY (at 97,1%) and higher avg. MW (+6% YoY)

#### Higher average selling price: +5% YoY; +€29m

mainly driven by price recovery in Spain and Rest of Europe

#### Forex impact & scheduled 10 years PTCs expiring

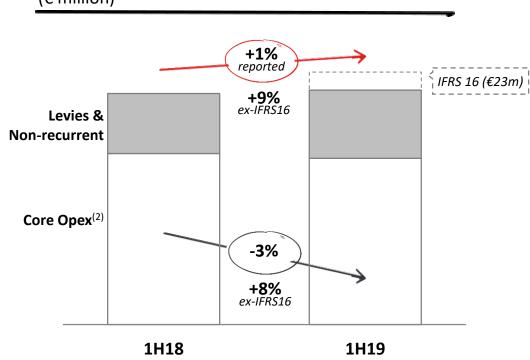
PTCs expiring (10-year life): -€22m Impact from FX: +€27m

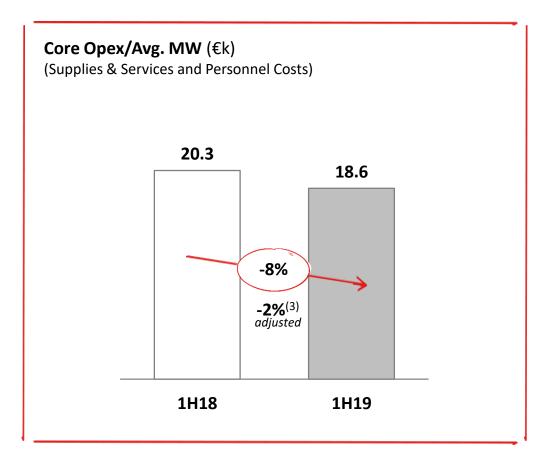


Revenues increased €82m mainly driven by higher volumes (+€43m), higher price (+€29m), forex translation (+€27m), partially offset by to lower wind resource (-€28m) and PTCs expected expiration (-€22m)

Core Opex per Avg. MW decreasing 2% YoY, adjusted by IFRS16, offshore costs and FX, given O&M strategy and cost control

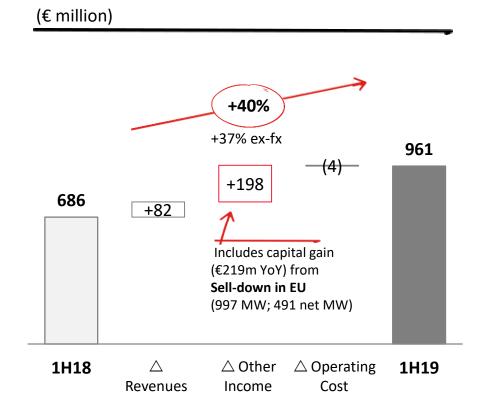




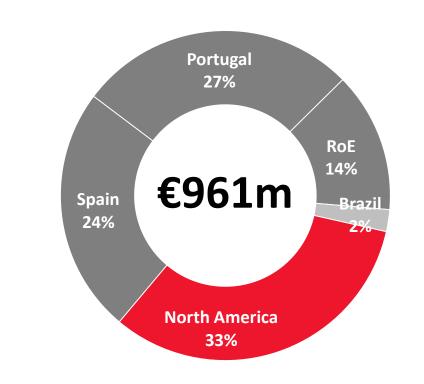


Core Opex increasing YoY on the back of higher installed capacity and Adj. Core Opex/ Avg. MW decreasing 2% YoY

Delivering EBITDA of €961m (+40% YoY) from the execution of Sell-down strategy, top line performance and IFRS16







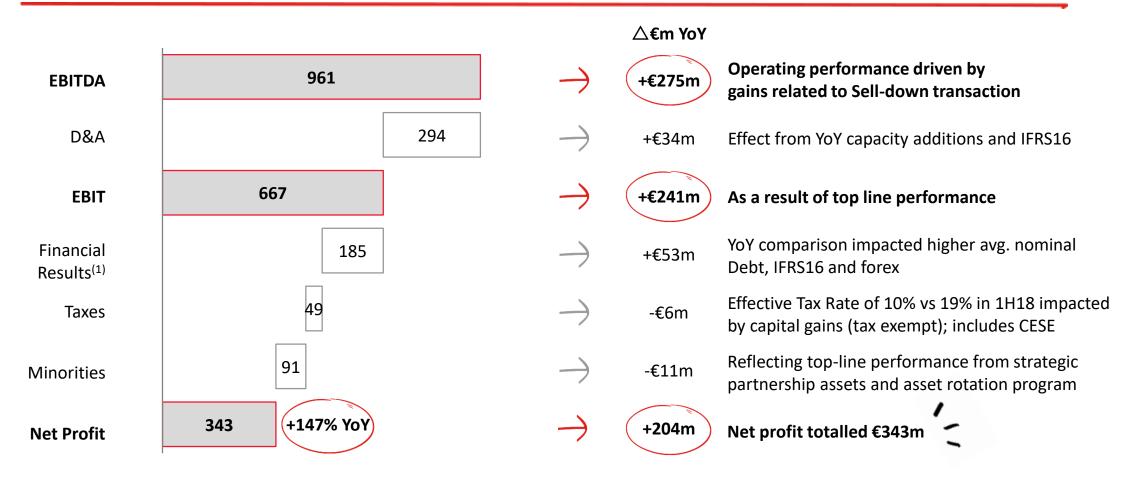
EBITDA totalled €961m (+40% YoY), being +37% YoY if excluded impacted from IFRS16 given top line performance

**EBITDA YoY** 

Net Profit totaled €343m (+147%), with YoY comparison driven by a Sell-down transaction partly offset by higher financial expenses and higher D&A (IFRS16)

#### **1H19 EBITDA to Net Profit**

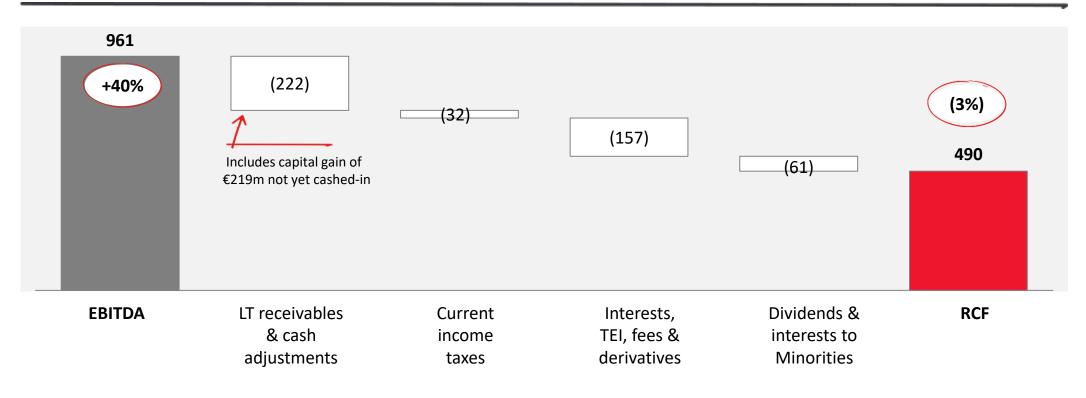
(€ million)



### Cash Flow generation with RCF at €490m, 3% lower YoY

### 1H19: Retained Cash Flow (RCF) 1

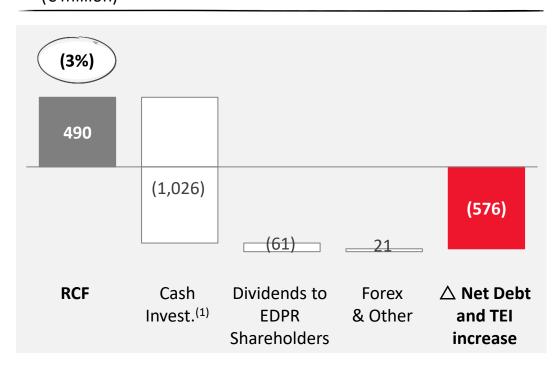
(€ million)

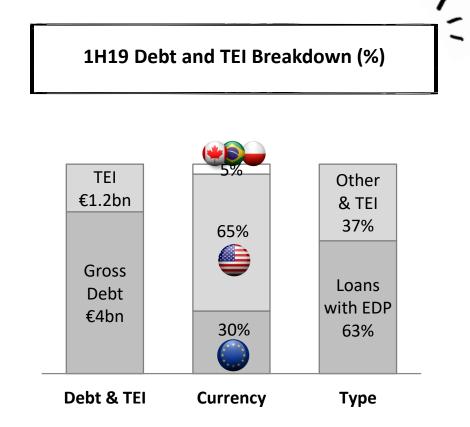


RCF<sup>(1)</sup> of €490m (vs €507m in 1H18) YoY comparison impacted by PTC 10-year expiration and higher interests on debt increase (following growth capex)

Solid balance sheet with Net debt and Tax Equity increasing by €576m, to €3.7bn of Net Debt and €1.2bn Tax Equity

# **2019** from RCF to Debt and TEI variance (€ million)





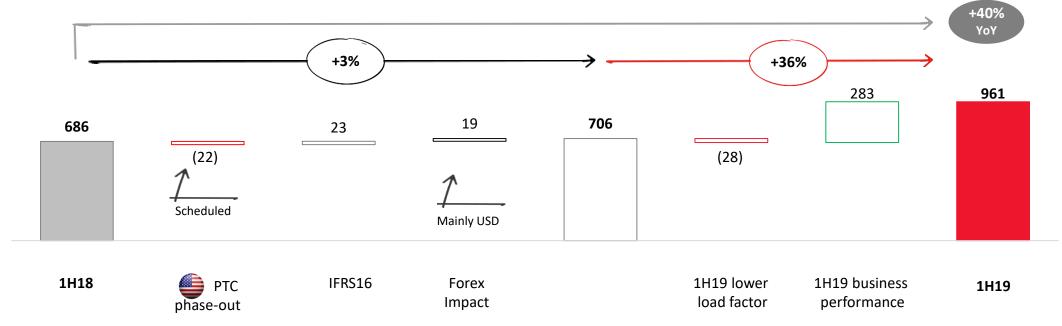
Solid Balance sheet with 3.5x Net Debt & TEI to LTM EBITDA ratio<sup>2</sup>

# BUSINESS PLAN EXECUTION

EBITDA performance benefitting from gain on Sell-down strategy execution along with MW additions, price recovery, fx and cost-control...

### **EBITDA YoY variance walk by driver**

(€ million)

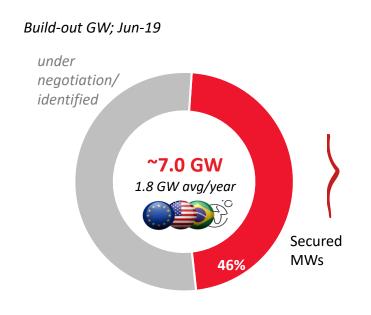


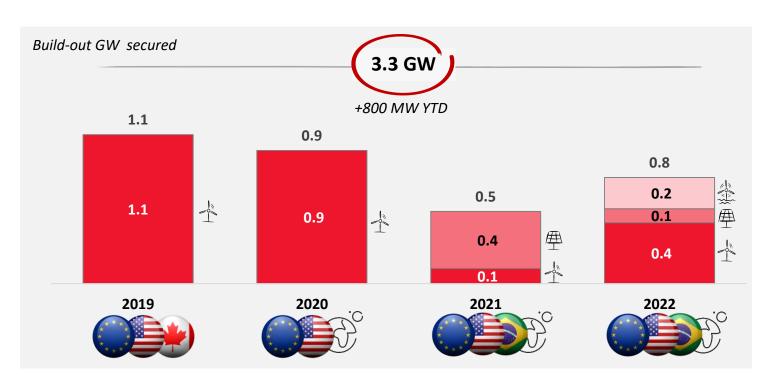
...mitigating 1Q19 lower wind resource scheduled PTCs expiration.

EDPR has been delivering its growth targets with already 46% of the ~7 GW, target build-out capacity, secured for 2019-22,...

Execution of ~7 GW build-out target...

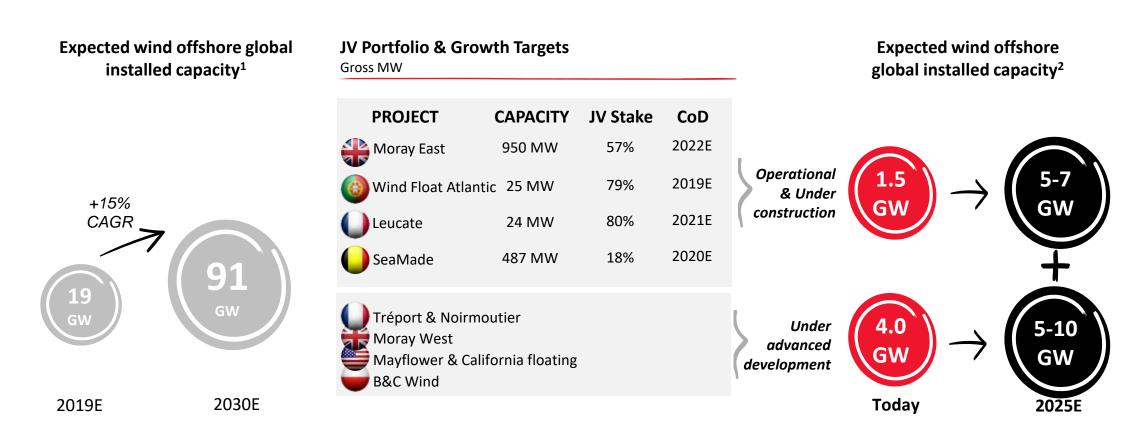
...with 3.3 GW of wind onshore, solar and offshore projects already secured





..., of which 800 MW secured YTD, being geographically and technologically diversified

# Creating EDPR/ENGIE 50:50 joint-venture to focus on a fastest growing renewable technology



Offshore partners since 2013, EDPR and Engie are developing efforts towards a leadership position by combining complementary competences to accelerate growth, minimize risks and increase efficiency

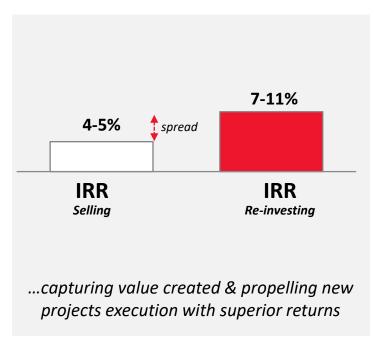
# Executing its 2019-22 strategic update with a €0.8bn Sell-down transaction announced, crystalizing value and accelerating value creation

#### Sell-down transaction announced<sup>1</sup>

Scope	Assets age (average)	Proceeds	EV/MW	Capital Gains (pre-tax; booked in EBITDA)
997 MW	8	€0.8bn	€1.6m	€219m
491 net MW	years	3Q19	per MW	(eq. to €0.4m/MW)

Sell-down of EDPR's full equity in an onshore wind portfolio executing its 2019-22 target of >€4.0bn proceeds, with €0.8bn to be concluded in 2H19...

#### Rationale<sup>2</sup>



Creating extra value through the sale of majority stakes, without increasing capital employed, and re-investing at higher returns

# Conclusions

1H19 YoY positive top-line performance benefitting from capacity additions (720 MW YoY), price recovery (+5% YoY) mainly in Eastern Europe and higher realized price in Spain and US. Adj. Core Opex per Avg. MW decreasing 2% YoY, backed by O&M strategy and cost control.
Solid EBITDA of €961m (+40% YoY; +36% ex-IFRS16) from top-line performance and propelled by Sell-down strategy execution with €219m gair leading to a Net Profit of €343m.
leading to a Net Profit of £545m.
Execution of new strategic plan is on track with 46% of the 7.0 GW of new capacity build-out secured, creating an offshore JV and delivering efficiency and cost-control in operations and with €0.8bn out of ~€4.0bn Sell-down target already announced in Europe.

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